**CURRICULUM VITAE**

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**NAME:** TIMNAESSY KURIA GITOME.

**Address:** P.O Box 663-00621 Village Market.

**Nationality:** Kenyan.

**Gender:** Male.

**Status:** Single.

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Applied Computer science student with three years’ experience in freelancing. Experienced in service delivery, customer relation under personal business management for personal upkeep.

I am a team builder, I’m enthusiastic about learning new skills, initiative-taking and fully embedded into task accomplishment. I am also an enthusiast and obsessed with modern technology development. I believe in automation (Artificial Intelligence), where humans can be effective regardless of age and health. My aspirations are in software engineering, to improve security within systems and improve developed better systems through software.

With a strong background in sales and marketing. Seeking a position in a dynamic organization where I can utilize my technical and interpersonal skills to drive sales and provide excellent customer service.

**PROFILE.**

**Education history**.

* Bachelor of Applied Computer Science, Chuka University.

Sep 2019 ~ Apr 2023.

* Secondary School Education, Nyahururu Highway Schools.

Jan 2015 ~ Dec 2017.

* Primary School Education, Tigoni Primary School.

Jan 2006 ~ Dec 2012.

**Experience.**  
Station Manager, GTBS TRADERS HUB, Sep 2019- Aug 2020

* Provide excellent customer service to station customers.
* Operate cash register and handle cash and credit card transactions.
* Maintain cleanliness and organization of convenience store.
* Monitor and maintain inventory levels of store items.
* Develop and implement sales and marketing strategies to increase revenue and market share.
* Manage a team of sales representatives and marketing specialists.
* Analyse market trends and customer needs to identify opportunities for new products and services.
* Collaborate with product development team to design and launch new products.
* Assisted technical sales representatives in preparing and delivering sales presentations to potential clients.
* Conducted market research to identify potential clients and competitors.
* Collaborated with technical sales representatives to develop proposals and quotes for potential clients.

Attachment as Portfolio/Sales and Marketing Manager, Lakewood Crystal Group, Jan 2022- Apr 2022

* Conducted market research and analyzed data to identify potential customers
* Assisted in the development of social media and email marketing campaigns
* Generated leads and followed up with potential customers to drive sales
* Provided excellent customer service and support to existing customers
* Manage a portfolio of investments in various asset classes, including equities, fixed income, and derivatives.
* Conduct research and analysis to identify investment opportunities and risks.
* Develop and implement investment strategies to achieve portfolio objectives.
* Monitor and evaluate portfolio performance and adjust as necessary.
* Conducted research and analysis on various financial instruments, including equities, fixed income, and derivatives.
* Collaborated with portfolio managers to develop investment strategies.
* Prepared and delivered presentations on investment opportunities and risks to clients.
* Monitored and evaluated portfolio performance and made recommendations for adjustments.

**Technical (IT) Skills.**

* Data Mining and Analysis.
* Security analysis.
* Software/application testing.
* Database Systems and management
* Network management.
* Python Language enhanced.
* Computer organizer and architecture.
* C, C++& Java Language enhanced.
* Web development enhanced (Full-Stack).
* Data Structures and Algorithms
* Computer Networks
* Operating Systems
* Software Engineering

**Skills.**

* Proficient in programming languages such as Java, Python, and C++.
* Familiarity with computer networks, operating systems, and database systems.
* Excellent communication and customer service skills.
* Sales orientation and ability to identify and pursue potential clients.
* Graphic design software skills such as Adobe InDesign, Photoshop, Illustrator, After Effects, and Premiere.
* Sales and marketing skills: Excellent communication skills, customer service, sales, marketing, social media marketing, email marketing, lead generation, market research, data analysis.

**REFEREES**.

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